

PERSONAL INFORMATION

MATEI Codrin

PROFESSIONAL EXPERIENCE

April 2024 – present

Member of the Board of Directors of Voltalim S.A.

- Establishing the main directions of activity and development of the company
- Preparing the annual report, organizing the general meeting of shareholders and implementing its decisions;
- Establishing accounting policies and the financial control system, approving financial planning;
- Approving sales-purchase operations of goods and approving the conclusion or termination of contracts;
- Appointing and revoking directors and establishing their remuneration;
- Supervising the activity of directors.

Type or sector of activity: commercial space rentals

March 2023 – present

Member of the Board of Directors of Mercur S.A.

- the exact fulfilment of all the duties established for the members of the Board of Administration by the legal regulations and the Constitutive Act.
- compliance with the obligations laid down in his charge by the company's constitutive acts as well as by the Companies Law no. 31/1990 republished and amended, Law 24/2017 amended, Civil Code, and any other applicable normative acts in force;
- designing strategies and policies for the development of society;
- supervising the activity of company directors;

Type or sector of activity: Financial sector; Capital market

December 2020 – present

Member of the Board of Directors of Infinity Capital Investments S.A.

Infinity Capital Investments S.A.

- Establishing the main directions of activity and development of the company, together with the other members of the Board of Directors;
- Establishing the accounting policies and the financial control system, as well as approving the financial planning, together with the other members of the Board of Directors;
- Fulfilling exactly all the duties established in charge of the members of the Board of Directors by the legal regulations and those of the Articles of Association.

Type or sector of activity: Financial sector; Capital market

March 2021 – present

Member of the Board of Directors of Flaros S.A.

FLAROS S.A. Bucharest

- Establishing the main directions of activity and development of the company, together with the other members of the Board of Directors;
- Establishing the accounting policies and the financial control system, as well as approving the financial planning, together with the other members of the Board of Directors;
- Fulfilling exactly all the duties established in charge of the members of the Board of Directors by the legal regulations and those of the Articles of Association.

Type or sector of activity: commercial space rentals

26 April 2023 – April 2024

Member of the Board of Directors of Argus S.A.

ARGUS S.A.

- to carry out all the necessary and useful acts for the achievement of the object of the company's activity, except for those reserved by law in the exclusive competence of other bodies of the company;
- to comply with all the obligations laid down in their charge by the constitutive acts of the company as well as by Law 31/1990 republished and amended, Law 24/2017 amended, the Civil Code, and any other applicable normative acts in force;
- to design and propose strategies and policies for the development of society;
- to supervise the activity of the directors of the company;

Type or sector of activity: food industry

November 2019 – present

Member of the Board of Directors

CROSSPOINT REAL ESTATE S.A.

- Supervising and coordinating the proper functioning of the company;
- Preparing offers and participating in meetings with decision makers and, in general, acting as the main contact for target customers;
- Development and sale of real estate investment products (income-generating real estate assets - e.g., Office buildings rented with firm contracts of "triple net" type);
- Updating and monitoring the monthly cash flow;
- Coordinating the marketing strategy and approving the budget.
- Design and implementation of a "stock action plan" benefits system in collaboration with E&Y consultants.
- Collaboration with the representatives of the audit company.

Type or sector of activity: Real estate development (promotion)

December 2004 – present

Member of the Board of Directors (trade name Principal Partner)

CROSSPOINT FINANCE S.R.L. (International Partner of Savills UK)

- Supervises and coordinates the proper functioning of the company;
- Initiation and structuring of financing transactions for individuals or companies from different industries (energy, private education, real estate, etc.)
- Preparing offers and participating in meetings with decision makers and, in general, acting as the main contact for target customers;
- Intermediation of the sale of investment products real estate (consulting and intermediation activities for the client);
- Identifying new business opportunities for major investment funds (e.g., coordinating the consulting team in the sale process of the Romanian International Bank (RIB) to the Polish founder GETIN HOLDING (new IDEA BANK); Assisting the process of selling the entire package of shares of the company that owns the DAY TOWER office building to the CFH Luxembourg fund;
- Structuring and concluding real estate transactions (single asset or portfolio sale / purchase, use of equity in development projects);
- Updating and monitoring the monthly cash flow;
- Establishing the marketing strategy and approving the budget;
- Coordination of the team for the preparation of market studies.
- Drafting and preparation of business plans for various clients
- Implementation of a set of rules of conduct (Code of Conduct) according to the association agreement agreed with SAVILLS UK (Savills is a global real estate service provider listed on the London Stock Exchange. With an international network of over 600 offices and associates, the turnover in 2019 of 1.93 MLD LIRE and approximately 39,000 employees in America, United Kingdom, Continental Europe, Asia Pacific, Africa and the Middle East, offering a wide range of services in consulting, management and specialized transactions for clients around the world.)
- Crosspoint Finance holds a 25% stake in CP VALUATION SRL, a company with 3 employees that conducts real estate valuation activities.

Type or sector of activity: Business and other management consultancy activities (especially in real estate)

January 2021 - present	<p>Member of the Board of Directors</p> <p>BLACKWATER CAPITAL SRL</p> <ul style="list-style-type: none"> Supervises and coordinates the proper functioning of the company; Own-investment activities, such as joint stock companies, investment clubs, etc. (investments in shares listed on the Bucharest Stock Exchange); Portfolio management on behalf of third parties; Sale, lending and rental of real estate; <p>Type or sector of activity: Business and management consultancy activities (especially in real estate)</p>
March 2015 - August 2017	<p>Member of the GAB (Global Advisory Board)</p> <p>Leading Real Estate Companies of the World</p> <p>International association present in 70 countries with 550 companies that generated in 2019 transactions of over 250 billion USD.</p> <ul style="list-style-type: none"> Participation in the monthly meetings with the other members of the Board of Directors; Assisting in the implementation of the company's development strategy; Outlining directions in terms of global territorial development; Promoting the company nationwide. https://www.leadingre.com/
December 2006 - August 2017	<p>Member of the Board of Directors</p> <p>CAPITAL ACQUISITIONS S.R.L.</p> <ul style="list-style-type: none"> Supervises and coordinates the proper functioning of the company; Identifying new business opportunities; Buying and selling of real estate: buildings with apartments and individual dwellings, non-residential buildings, including exhibition pavilions, warehouses, malls and shopping centres, land; Development of construction projects for sale; Approval of investment budgets.
May 2009 - November 2010	<p>Project Manager</p> <p>HTI SECURITIES</p> <ul style="list-style-type: none"> Informing employees and management about listed companies Participation in the "General Shareholders' Meeting" of listed companies and institutions representing capital markets Communication with the press and news agencies Reports on the Romanian economic environment.
November 2003- December 2005	<p>Customer adviser</p> <p>BRD GROUPE SOCIETE GENERALE</p> <ul style="list-style-type: none"> Promotion of banking products using various marketing channels and advertising methods Daily management of aspects related to the bank's relationship with customers, which led to an increase in the level of customer retention Providing a high level of customer service based on outstanding communication and interpersonal skills Planning, directing, supervising and evaluating workflow processes, ensuring the highest level of customer service, delivering accuracy and meeting delivery times Ensuring the counseling process for customer loans, account statements for the subsidiary and creating the investment portfolio

November 2000- March 2001

Database officer

EUROBIT SRL

- Responsible for entering and validating electronic data, data processing (computer performs operations based on the data entered: listing, sorting, data filtering), magnetic management;
- Implementation of the data storage environment entered;
- Responsible for the conformity of the data entered in the primary documents, revalidation periodic review of data entered in critical situations, backing up saved data, restoring data and providing support to users to retrieve information.

EDUCATION AND TRAINING

- 2024 **Certificate of participation**
A.S. Financial Markets S.R.L.
Continuous training and improvement program for management positions-
2024 Code FPCCOND6.2024
- 2024 **Certificate of participation**
A.S. Financial Markets S.R.L.
Applied perspective on sustainability requirements Code FPCAS1.2024
- 2024 **Certificat de Participare**
A.S. Financial Markets S.R.L.
Preventing and combating money laundering, terrorist financing and
international sanctions Code FPCSB2.2024
- 2023 **Certificate of participation**
A.S. Financial Markets S.R.L.
Continuous training and development for management positions
- 2022 **Certificate of participation**
Institute of Financial Studies
Investment funds-organizations of collective investment
- 2021 **Certificate of participation**
Millennium Financial Training Center
Continuous Professional Training Program Code MPC-05.I.21.FIA/AFIA
- 2021 **Certificate of participation**
The Romanian Bank Institute
MIFID II- Continuous professional training module (CPF)
- 2014 **Graduate of the Corporate Finance course**
London Business School
- 2008 **Master's degree**
Bucharest Academy of Economic Studies
Master in Business Management
- 2008 **Bachelor's degree**
Bucharest Academy of Economic Studies
License in Investment Management
- 2003 **Degree of Agent for Financial Investment Services**
"Millennium" Financial Training Centre

PERSONAL SKILLS

Mother tongue(s) Romanian

Other foreign languages	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Oral speech	
English	C2	C2	C2	C2	C2
French	A2	A2	A2	A2	A2

Levels: A1/2: Elementary user - B1/2: Independent user; - C1/2: Experienced user
Common European Framework of Reference for Languages

Communication Skills

- High-level interpersonal skills: proven ability to interact effectively with people and groups at all levels; communicator and good negotiator.
- Good listener, aimed at facilitating the communication of the members of the group they belong to

Organizational / management skills

- Finance professional: with more than five years of experience in companies which operates in the financial field, in the management of the investment portfolio, real estate and maintaining relations with investors. Analytical and logical thinker, with a power to positively influence the purchase decision and ensure profitable accounts.
- Entrepreneurial attitude: intelligent business sense, necessary for a solid judgment, to find profitable sources and opportunities
- Professionalism: self-confidence, assertiveness and enthusiasm, necessary projecting an optimal image, which offers confidence and a competent positioning in the consulting process to potential clients.
- Team member: dedicated to contributing to the team's effort, sharing ideas for common growth and providing support as needed
- Organizational skills: the ability to work efficiently in a fast-paced environment, coping with pressure and meeting project delivery deadlines
- Leadership skills: willingness to learn, accept high levels of responsibility and participate in complex decision-making, and problem solving

Skills acquired at the workplace

- A good knowledge of the functioning mechanisms of the financial market in Romania, especially of the capital market

Digital skills

- Good knowledge of Microsoft Office tools TM

Driver's license

- Driving license category B

ADDITIONAL INFORMATION

HONORARY DISTINCTIONS AND AWARDS

- 2008 - **The best financial advisor for 2008** - BBW - FINANCIAL AWARDS FOR EXCELLENCE GALA
- 2014 - **"Highly Commended Property Consultancy" and "Highly Commended Real Estate Agency"** - - International Property Awards