

Curriculum Vitae

GABRIEL VASILE

Professional goal/objective:

Playing a pivotal role in the operation and success of an organization, in which diversity of my activities plan, experience and commitment can be used to the advantage of the company/client.

Executive profile

More than 15 years of experience in leading teams within administrative, auto, asset management, financial and reporting department, in transport industry, telecommunications and real estate industry. Control over budgets of millions of euros. Detailed knowledge about specific behavior of the market and suppliers. Effective in managing a changing environment and create a difference in the contribution of training, leading and guiding a team.

1. Personal Data

Address: Bucharest
Date of birth: 27.09.1969
Nationality: Romanian
Civil status: not married

2. Studies

1989-1994 "Academy of Economic Studies – Faculty of Economy"
1984-1988 "St. Sava National College"

3. Professional experience

09/2011 – present Gabriel Vasile PFA

Adviser for businesses and management, involved in different projects of real estate, financial reporting and monitor and management of assets, holding expertise in economic, project manager, risk management, risk and property development, acting as main representative of Shareholders.

Development of Business/Company strategy

- Preparation of company strategy using professional knowledge, experience, vision and good practices in the industry;
- Drafting and monitoring the business plan of Company on short/long term
- Identifying merger, acquisition and sales opportunities and recommendation for implementation activities

Management of Risk and financial reporting

- Monitor and control fairness of financial information provided by accounting department to the client, including consistency in methods of accounting and reporting

- Reviewing internal control system and risk management in order to ensure that main risks (including those related to compliance with laws and regulations) are identified, managed and properly presented.

11/2009 – 09/2011 **TPG Advisory Practice**
Operations Director

Continuing responsibility for asset management and real estate development and financial reporting for Expo Market Doraly project, described below and management of Baneasa project, with the following main responsibilities:

- Budgetary control and financial reporting
- Verification and approval of rent and acquisition contracts
- Monitor Credit Facility Contracts
- Preparing information for the Board in order to ensure strategic management of company
- Introduction of a proper governance system at operational level by design of business processes up to level III and development and implementation of operational politics and procedures
- Reviewing and optimizing the management reporting package
- Reviewing and redesign of existing ERP system (Navision) according to reviewed requirements generated by the new reporting package
- Assistance in building a business plan on medium term (5 years)

05/2008 – 11/2009 **Quintet Asset Management**
Operations Director

Responsible for management of assets on behalf of associates, financial reporting and for monitor of real estate development projects within Doraly project.

In charge with:

- Monitor the development of over 22.500 square meters of buildings with a total budget of over 25 million euros;
- Implementation of renting and marketing strategy according to business plan;
- Financial reporting package and implementation of a new system ERP (SCALA);
- Monitor the performance of Property Administrator (for a short period CEO od Property Administrator).

01/2003 – 05/2008 **Romtelecom SA**
Head of Department/ Chief of Fleet&Report Compartment

Subordinated to Administrative Director, being in charge of 3 compartments (Auto Park Services Bucharest, Reporting and Coordinating auto park) and having operational coordination of 6 regional compartments of transport, with a total budged of 20 million of euro (Opex and Capex) and leading a team of 130 people.

Responsible with coordination of all activities within Romtelecom auto park: maintenance supervision of almost 4000 vehicles; expenses and cost control; management of business relations with all service and materials suppliers;

